

COLLABORATION | EXCELLENCE | INCLUSION | TRUST

A Valued, Effective and Sustainable Program to Support and Grow The Clemson University Urban Entomology Program



DONATE NOW... PLEASE HELP SAVE THE CLEMSON URBAN ENTOMOLOGY PROGRAM

I hope that by now you have heard about the South Carolina Urban Entomology Charitable Alliance. Dr. Eric Benson, Dr. Pat Zungoli, the Development team at Clemson University and numerous companies and individuals are working together to save the Urban Entomology Program.

The urban entomology program at Clemson has been and continues to be incredibly supportive of the industry in which we are all blessed to work in. The department, its staff, students and graduates have opened doors and provided opportunities that impact us every day.

From the numerous termite and pest control technicians that have gone through training provided by Clemson Urban Entomology that are employed by companies in our state today, to the numerous continuing education opportunities that we have benefited from over the years the impact to our industry's professionalism and continued success is clear. Also, many past undergraduate and graduate students of the program work in our industry here in the state as well.

It has been gratifying to see the support that is coming in from individuals and companies both large and small to make this initiative a reality. A list of companies and or individuals that have already donated is show on page 7.

Please consider being a part of the SC PEST CONTROL INDUSTRY leaving a legacy by donating today. Please do not hesitate – make your donation today. See page 8 for a pledge form.

Thank you in advance for your kindness and generosity.

South Carolina Urban Entomology Charitable Alliance Board of Directors

BOARD OF DIRECTORS

President - David Clark, Clark's Termite & Pest Control
Vice-President - Amy Chapman, Corteva Agriscience
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& Consulting, LLC
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David Hill, Home Pest Control
Ben Walker, Gregory Pest Solutions
Dr. Pat Zungoli, Clemson University, Retired



VALUE OF CLEMSON'S URBAN ENTOMOLOGY PROGRAM TO THE SC PEST CONTROL INDUSTRY

WE PROVIDE EXPERTISE.

There are approximately 1,000 licensed pest control companies in SC. With Clemson's Urban Entomology program, smaller companies can turn to us for technical help. We respond to over 250 requests for information and 200 insect identifications each year.

WE PROVIDE TRAINING.

For 54 years, Clemson Entomology was the driving force for the Annual Winter Meeting and continues to help with the new Pest Pro Summit Program. For almost 30 years, Urban Entomologists at Clemson have teamed with specialists in the Department of Pesticide Regulation to teach the Apprentice and Master Termite Technician workshops. Since 2004, we have provided the popular Wood Infestation Report training program. For the last 20 years, Pat Zungoli and Eric Benson have taught the week-long Master Pest Control Technician Course. Clemson Urban Entomologists have also presented at countless other pest control programs around the state and around the country representing SC. Via Clemson Urban Entomology training programs we have contact each year with about 600 to 800 pest management professionals, many of whom are new technicians in need of training.

WE RESEARCH THE PRODUCTS YOU USE.

Over the last 20 years, Clemson Urban Entomologists along with graduate students have evaluated over 80 different professional pest control products including termite baits, termite bait systems, liquid termiticides, borates, ant baits, cockroach baits, and a wide variety of insecticide sprays, dusts,

powders, and granules. In most cases, we tested the products to evaluate their efficacy on common SC pests. This gives Clemson Urban Entomologists first-hand knowledge about many of the products you use every day, providing you with unbiased, researched information.

WE PRODUCE PEST CONTROL LITERATURE YOU CAN USE.

For the last 40 years, approximately 270 issues of Pestalk has been published and Clemson Urban Entomologists have had articles related to the industry in every issue. Over the last 22 years, the Urban Entomology lab has also produced over 60 fact sheets that PMPs can share with their clients with information about pests and control options, most specially written for residents in SC.

WE PRODUCE LEADERS.

Over last 37 years, Pat Zungoli and Eric Benson have directly mentored 34 undergraduate and graduate students, many of whom have gone on to be leaders in the pest control industry.

WE ADVOCATE.

During their teaching careers at Clemson, Pat Zungoli and Eric Benson taught entomology to over 3000 undergraduates. The average college student has little to no knowledge about the pest management industry. Most don't know what pest management professionals do to protect property and human health. Beyond teaching in the classroom, we have had countless contacts with homeowners, professionals in other industries and government officials. We have given all our contacts an appreciation of your service.



Pest Management industry leaders across South Carolina have joined in support of the Clemson University Urban Entomology Program. They are volunteer members of the newly formed South Carolina Urban Entomology Charitable Alliance, which held its first meeting in April of 2019. The council's goal is to generate awareness of the importance of the urban entomology program and to raise \$10,000,000 to further its mission.

The South Carolina Urban Entomology Charitable Alliance links the Clemson University Urban Entomology Program with a network of the South Carolina Pest Control Association, pest control owners, operators, vendor manufacturers

and supporters across South Carolina. These companies and organizations have united to bring support for the program to the forefront and ensure a sustainable future for training and research for The Clemson University Urban Entomology Program.

A DEFINING MOMENT, A PASSIONATE CALL

The South Carolina Urban Entomology Charitable Alliance (SCUECA) is a fundraising and advocacy organization committed to ensuring a sustainable future for the Clemson University Urban Entomology Program. This funding and advocacy council is critical in assuring that we have the resources to support the immediate and long-range goals of the program.

MISSION

In order to achieve a comprehensive program to support the \$500,000,000 South Carolina pest control industry for decades to come, an endowment to sustain the Urban Entomology Program at Clemson University is critical. Such an endowment would establish a comprehensive approach toward faculty, student, research and training to support the South Carolina pest control industry in perpetuity.



DONOR OPPORTUNITY LEVELS AND BENEFITS

Contributions may be made as a one-time gift or a pledge over 5-10 years. First payment is due by 12.15.19 *The Clemson University Stewardship Program will be determined by donor participation.

PROGRAM CHAMPION \$5,000,000

Potential Naming Opportunity, Urban Entomology Program | High Visibility Recognition, Onsite at Clemson University | Onsite Recognition at Urban Entomology Facility | Personal/Company Profile in Marketing Distribution, Including Press Releases to Industry Publications | Honored at Campaign Celebration Event | eBlast Announcement Upon Commitment to SCUECA, SCPCA and Industry Contacts | Logo and Profile Inclusion on SCUECA Website Homepage | Logo and Profile Inclusion on SCPCA Website Alliance Page | Plaque of Appreciation for Company Branch(es) | CUECA Decals for Branch(es) | SCUECA Lapel Pins for Owner/Upper Management | Recognition in Annual Report

ZUNGOLI SOCIETY \$2,500,000+



Naming Opportunity, Endowed Chair | High Visibility Recognition, Onsite at Clemson University | Onsite Recognition at Urban

Entomology Facility | Personal/Company Profile in Marketing Distribution, Including Press Releases to Industry Publications | Honored at Campaign Celebration Event | eBlast Announcement Upon Commitment to SCUECA, SCPCA and Industry Contacts | Logo and Profile Inclusion on SCUECA Website Homepage | Logo and Profile Inclusion on SCPCA Website Alliance Page | Plaque of Appreciation for Company Branch(es) | CUECA Decals for Branch(es) | SCUECA Lapel Pins for Owner/Upper Management | Recognition in Annual Report

BENSON SOCIETY \$1,000,000+

Naming Opportunity, Urban Entomology Professorship |
High Visibility Recognition, Onsite at Clemson University
| Onsite Recognition at Urban Entomology Facility |
Personal/Company Profile in Marketing Distribution,
Including Press Releases to Industry Publications |
Honored at Campaign Celebration Event | eBlast
Announcement Upon Commitment to SCUECA, SCPCA
and Industry Contacts | Logo and Profile Inclusion
on SCUECA Website Homepage | Logo and Profile
Inclusion on SCPCA Website Alliance Page | Plaque of
Appreciation for Company Branch(es) | SCUECA Decals
for Branch(es) | SCUECA Lapel Pins for Owner/Upper
Management | Recognition in Annual Report

CHAMPION \$500,000+

Naming Opportunity, Urban Entomology Graduate
Fellowship, Laboratory Technician, Training Schools
Coordinator or Post-Doctoral Position | High Visibility
Recognition, Onsite at Clemson University | Onsite
Recognition at Urban Entomology Facility Recognition
in Marketing Distribution, Including Press Releases
to Industry Publications | Honored at Campaign
Celebration Event | eBlast Announcement Upon
Commitment to SCUECA, SCPCA and Industry Contacts
| Logo Inclusion on SCUECA Website Homepage | Logo
Inclusion on SCPCA Website Alliance Page | Plaque
of Appreciation for Company Branch(es) | SCUECA
Decals for Branch(es) | SCUECA Lapel Pins for Upper
Management | Recognition in Annual Report

DONOR OPPORTUNITY LEVELS AND BENEFITS

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GUARDIAN \$250,000+

Support for Department Internship/Scholarship | Onsite Recognition at Urban Entomology Facility | Recognition in Marketing Distribution, Including Press Releases to Industry Publications | Honored at Campaign Celebration Event | eBlast Announcement Upon Commitment to SCUECA, SCPCA and Industry Contacts | Logo Inclusion on SCUECA Website Homepage | Logo Inclusion on SCPCA Website Alliance Page | Plaque of Appreciation for Company Branch(es) | SCUECA Decals for Branch(es) | SCUECA Lapel Pins for Upper Management | Recognition in Annual Report

ADVOCATE \$100,000+

Support for Laboratory Technician or Laboratory
Research Support | Onsite Recognition at Urban
Entomology Facility | Recognition in Marketing
Distribution, Including Press Releases to Industry
Publications | Honored at Campaign Celebration
Event | eBlast Announcement Upon Commitment
to SCUECA, SCPCA and Industry Contacts | Logo
Inclusion on SCUECA Website Homepage | Logo
Inclusion on SCPCA Website Alliance Page | Plaque
of Appreciation for Company Branch(es) | SCUECA
Decals for Branch(es) | SCUECA Lapel Pins for Upper
Management | Recognition in Annual Report

LEADER \$50,000+

Onsite Recognition at Urban Entomology Facility

| Recognition in Marketing Distribution, Including

| Press Releases to Industry Publications | Invitation to

| Campaign Celebration Event | eBlast Announcement

| to SCUECA, SCPCA and Industry Contacts | Logo

| Inclusion on SCUECA Website Homepage | Logo

| Inclusion on SCPCA Website Alliance Page | Plaque

| of Appreciation for Company Branch(es) | SCUECA

| Decals for Branch(es) | SCUECA Lapel Pins for Upper

| Management | Recognition in Annual Report

PATRON \$10,000- \$25,000+

Onsite Recognition at Urban Entomology Facility |
Invitation to Campaign Celebration Event | eBlast
Announcement to SCUECA, SCPCA and Industry
Contacts | Logo Inclusion on SCUECA Website
Homepage | Logo Inclusion on SCPCA Website Alliance
Page | Plaque of Appreciation for Company Branch(es)
| SCUECA Decals for Branch(es) | SCUECA Lapel Pin for
Owner/Manager | Recognition in Annual Report

FRIEND \$1,000- \$9,999

Onsite Recognition at Urban Entomology Facility |
Invitation to Campaign Celebration Event | eBlast
Announcement to SCUECA, SCPCA and Industry
Contacts | Logo Inclusion on SCUECA Website
Homepage | Logo Inclusion on SCPCA Website
Alliance Page | Certificate of Appreciation for Company
Branch(es) | SCUECA Decals for Branch(es) | SCUECA
Lapel Pin for Owner/Manager | Recognition in Annual
Report

In Support Of The Clemson University Urban Entomology Department

BENSON SOCIETY - \$1,000,000 Gift



CHAMPION DONOR - \$500,000 Gift



Gregory Phil Gregory
PEST SOUTHONS In Memory of Dr. Ben Kissam

GUARDIAN DONOR - \$200,000 - \$400,000 Gift





ADVOCATE DONOR - \$100,000 - \$150,000 Gift







LEADER DONOR - \$30,000 - \$50,000 Gift









PATRON DONOR - \$10,000 - \$25,000 Gift





















W.E. BLACK TERMITE AND PEST CONTROL

The Ashley Family Dr. Eric Benson Marion & Charlotte Cobb Pat Zungoli & Bob Bellinger In Memory of James D. & William G. Ford

FRIEND OF THE ALLIANCE - \$1,000 - \$5,000 Gift

CSRA Pest Control Association Dixie Exterminating Company Greater Charleston Pest Control Association ProCore Pest Control Sargent Pest Solutions



\$5,000,000 GOAL





DONOR CONTACT INFORMATION

Company Name:		
Primary Contact Name:		
Address:		
City:	State:	Zip:
PRIMARY CONTACT INFORMATION Office Phone:	Mobile Phone:	
Email:		
SECONDARY CONTACT INFORMATION Secondary Contact Name:		
Office Phone:	Mobile Phone:	
Email:		
DONOR OPPORTUNITY LEVELS Contributions may be made as a one-time gift or a pl *The Clemson University Stewardship Program will be determined.	-	rst payment is due by 12.15.19
 □ Program Champion - \$5,000,000 □ Zungoli Society \$2,500,000+ (Amt Pledged: \$		e \$100,000+ (Amt Pledged: \$) \$50,000+ (Amt Pledged: \$) \$10,000- \$25,000+ (Amt Pledged: \$) \$1,000- \$9,999 (Amt Pledged: \$)
DONATION TYPE		*Ten year pledges can be accepted, please note request and Lisa will be in touch to confirm details.
\square We give our approval to include this donation in	publicity.	
SIGNATURE		DATE

SUBMIT

Click Submit button to email Completed Donor Pledge Form.

(Or, save completed form as a PDF and email to lisa@fusionflorida.com as an attachment.)